

User Manual

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Getting Started

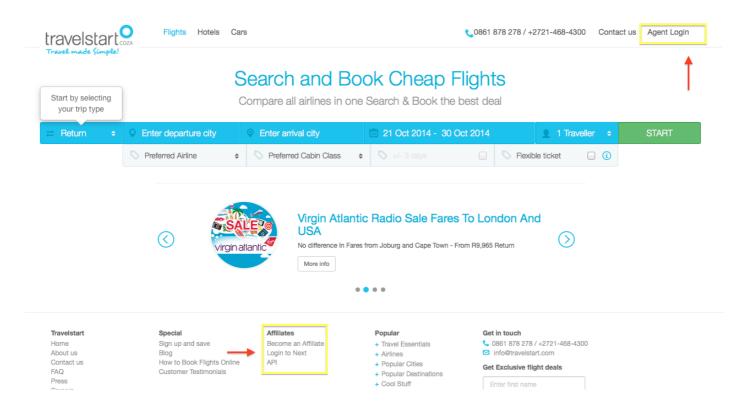
Welcome and congratulations for taking the first step in your independence! Lets get you started by setting up your profile.

Once you have signed up online you will receive an email to set your password. The password you create must be at least 6 characters long, contain one capitalized letter, one number and a special character e.g. *Nextgen01**

Should you have trouble signing up or with resetting your password, please contact your neXt Account Manager.

Logging In

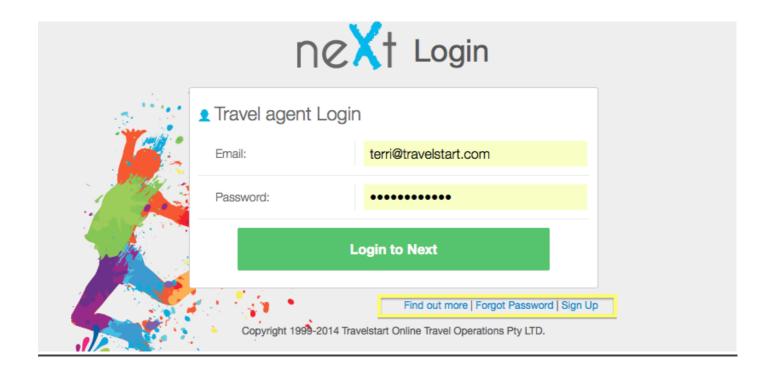
You can login in via the Travelstart home page, either by clicking on 'Agent Login' found in the top right hand corner or below on the website footer under 'Affiliates' on the 'Login to neXt' tab.



It is useful to save the following link as a bookmark for easy access when logging in:

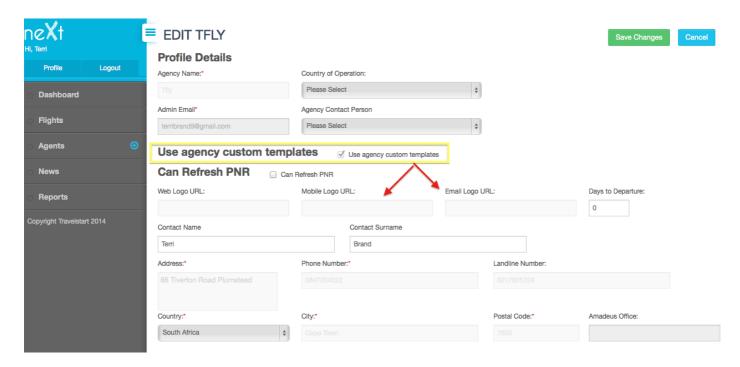
https://nextgen.travel/next/home

You will then be taken to the neXt login page, from the login page you are able to login, reset your password if you have forgotten it, find out more information on neXt and signing up



Setting up your profile

Once you have logged in you would need to set up your agency profile.

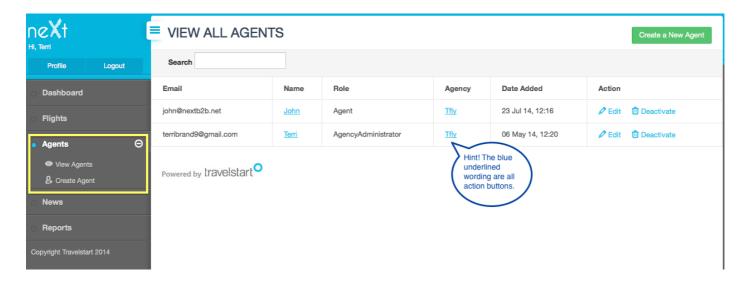


The option to 'Use agency custom templates' allows you to add you own logo on to the emails a booking confirmations sent out. You would need to provide us with the Web Logo URL, Mobile Logo URL and the Email Logo URL.

Sub Agents

As the agency administrator you have the permissions to create sub agents for agency. To view existing agents or to create a new agent you will need to click on the 'Agents' tab found on the task bar.

View agents	Create Agents
Allows you to view and edit existing agents details.	You can create a new agent and assign the agent to your agency
You are able to deactivate an agents profile	
You can change and set the agents permissions as	



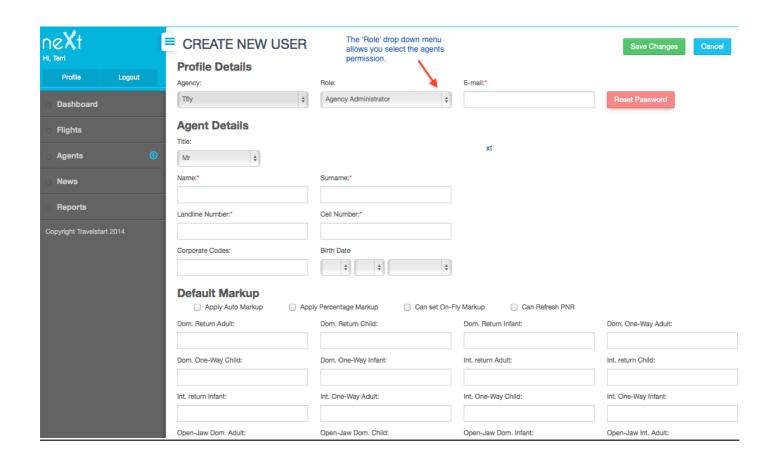
Creating an agents profile

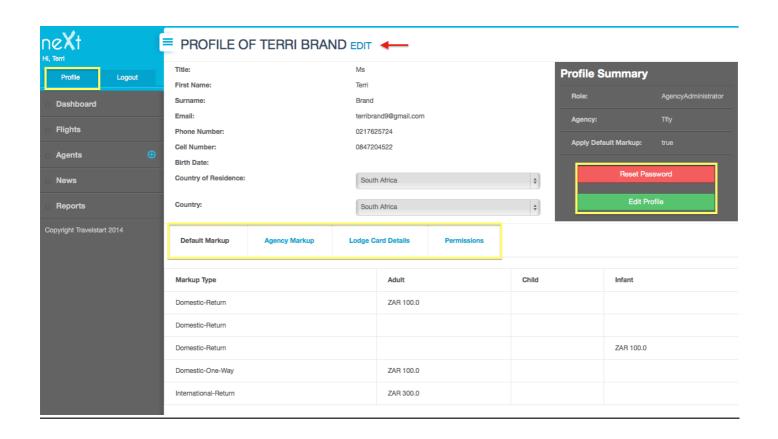
When creating an agent manually you would need to insert the following details:

- Assign the agency the agent belongs to
- Set the agents 'role' within the agency
- Insert email address
- Agent details name and address information

These are the basic requirements in order to create an agent. Once these details have been saved you will be able to set other booking preferences for the agent.

You are able to create numerous agents under your agency; each of these agents is able to have their own profile, which includes having different markups.





Markups

You can choose to process your own mark up and just pay Travelstart the fare and products amount or you Travelstart can process the markup on our end. These are paid out at the end of the month when the commission on products earned is paid out.

Note! Travelstart does not payout the markup for bookings paid via EFT.

Default Markup	By adding total under the default markup the mark up will automatically pull through to the fares quoted on the search results page.
Apply Auto Markup	Needs to be selected for the agents markup to pull through automatically.
Apply Percentage Markup	You can add the mark up as an amount or as a percentage. NOTE! When adding the markup as a percentage is on calculates it from the base fare and not the total fare amount.
Can Set On-Fly Markup	Selecting this allows the agent to change the mark up on the fly.

To edit your own profile you would need to select 'profile' found in the top left hand corner, once selected you will be given and overview of your profile permissions and settings.

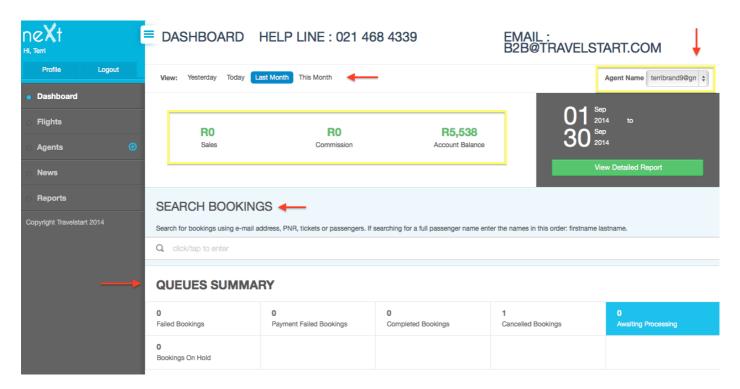
Permissions

Apply Auto Markup	This will apply the agency mark-ups automatically when doing a search
Can set On-Fly Markup	This allows the agent to amend mark up during search
Can refresh PNR	For GDS agents that wish to manually create bookings
Agency Lodge Card	This allows the agent to make bookings on the preloaded agency lodge card
Can use Agency Account	This allows the agent to make bookings on the

Dashboard

The **Dashboard** is an interactive interface, which allows you to keep track of your agencies bookings, sales, commission and account balance. You are able to view the overall Dashboard for your agency or select a single agent.

You can change the dashboard date, which would allow you to view the previous day or month's dashboard results. You can search for past and current bookings via the **Search** field, you are able to search by the passengers name, email address, Travelstart booking number or the PNR code.



Queues Summary

To view bookings in a specific queue you simply need to click on the queue and a list will appear. If you have no booking in a specific queue the list will not appear.

Awaiting Processing	Bookings that have yet to be processed	
Failed Bookings	Bookings that have failed either by, connectivity issues, tech error or by the supplier	
Payment Failed Bookings	Bookings that have failed due to payment not going through. Note that it is your responsibility to follow up on all your payment failed bookings.	
Cancelled Bookings	Bookings that have been cancelled either due to non- payment or by request	
Completed Bookings	Bookings that have been paid and ticketed. Bookings are taken off this queue 7 days after the last segment has been flown	

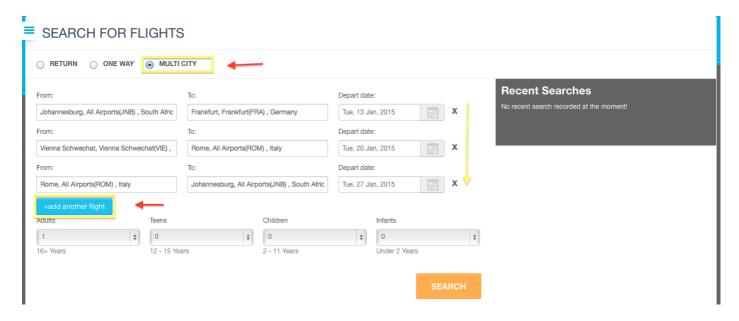
Making a booking

You are able to do a detailed flight search via neXt. There are three flight search options being **return**, **one way** and **multi-city** flights. You are able to do an advance search by choosing a specific airline, choosing the cabin and even choose between direct or stopover flights. There are four passenger types:

Adults	16 +years old
Teens	12 – 16 years old
Children	2 – 11 years old, cannot travel on their own
Infants	Under 2 years old, cannot travel on their own

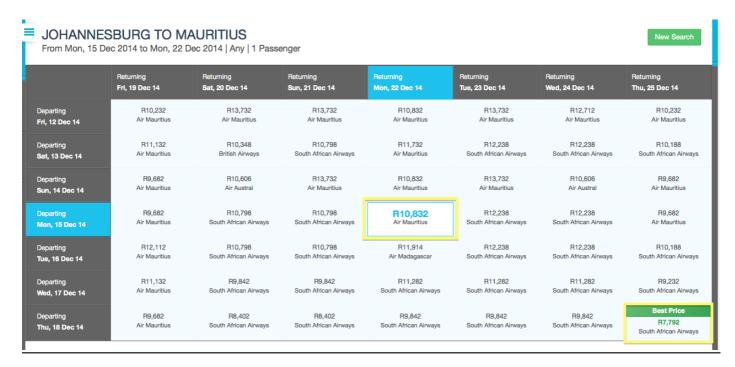
If you want to book an unaccompanied minor you would need to book this directly with the airline as this is a special service and has a limited availability.

Return and one way flights are fairly straight forward to book. You can select up to 6 sectors for all **multi-city** bookings, keep in mind that one ticket is usually issued per passenger and if there is more than one airline operating they would need to have an interline agreement in order for us to issue the ticket.



+- 3 Day Search

The +- 3 day search is a useful feature if your client is fare driven rather than date driven. When selecting this option you will be given a fare comparison 3 days before and 3 days after the selected date. Your selected times will be highlighted in blue and the most affordable fare within the 7 days will be highlighted in green.



To book, select the fare that you want by clicking on the price, this will take you to the flight result page, which will show you more information of the flight.

Search results



Search Options

You are able to filter the search results by the following options:

Airline	Filters search results by the airline alphabetically
Depart	Filters search results by the departure time, earliest to latest or latest to earliest time
Arrive	Filters search results by the arrival time, earliest to latest or latest to earliest time
Duration	Filters search results by the duration of the flight
Layover	Filters search by the layover time
Stops	Filters search by the number of stops
Price	Filters search by price, ascending or descending order

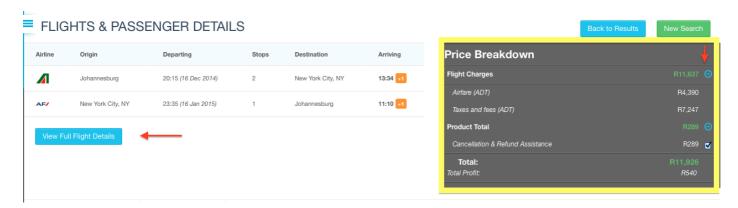
On the fly markup



By clicking on the blue circle you will be able to change the markup during the booking process. Once you have clicked on 'Apply' the markup that you have entered will pull through to all the fares displayed.

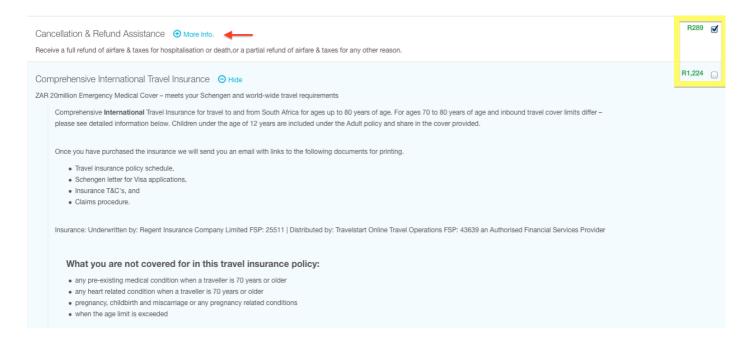
Booking Review

On the booking review page you will be able to view the flights that you have booked, the price breakdown, main fare rules of the ticket, add and view products offered and enter the passenger details.

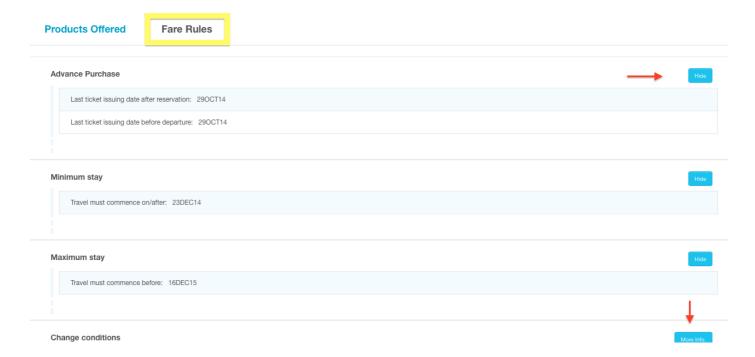


Products and Fare Rules

To view the fare rules or the products you will need to select the relevant tab. You need to deselect or select which products the client wants to add to their booking, remember that you earn 50% of the profit Travelstart makes on the products sold. You will be able to view the profit you are making for each booking (including the markup) in the price breakdown



Only the main fare rules are given, if you would like more fare rule information please email the account manager the dates, routing and airline information.

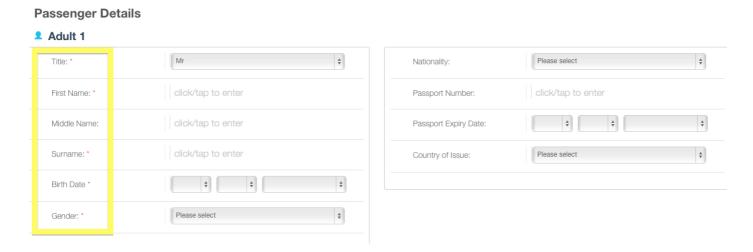


Passenger Information

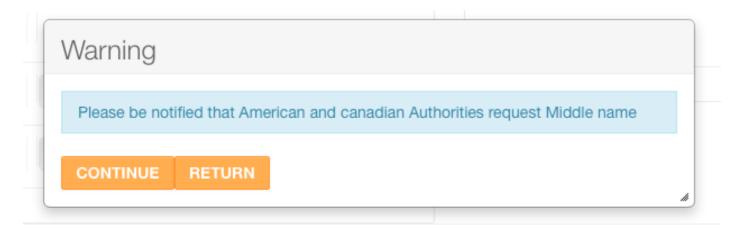
The passenger details needs to be inserted EXACTLY as they appear in the ID / passport.

No nicknames or shortened names should be inserted. All international airlines and most local carries do not permit name change after the ticket has been issued, and they will advise you to cancel the booking and make a new one with the correct name.

Note! The cancellation will go according to the fare rules of the ticket and it could be non refundable.



Certain airlines and destinations require that you enter the passenger's gender, middle name and D.O.B. You will be notified of this during the booking process.



Airline also require that you provide the passport details before travel, it is not mandatory to have the passport details at the time of booking but and email will be sent to you after the booking has been made for the **Advance Passenger Information** System (APIS) details.

The comment field allows you to add any comment that you have for the booking that you are making. Please do not use this a communication tool between yourself and the Travelstart agents, rather email <u>b2b@travelstart.com</u>

Once you have selected to 'create booking' you will be taken to the Payment Information page. You will again be give the full flights details, a breakdown of the price for the ticket and payment options.

Price Breakdown

Product	Units	Unit Price	Total
Airfare (ADT)	1	R4,390	R4,390
Taxes and fees (ADT)	1	R7,247	R7,247
Cancellation & Refund Assistance	1	R289	R289
Method of Payment:		Total:	R11,926
Total Profit:			R540



Payment Options

There are four payment options available to you:

Payment Methods

Agency Account Credit	Card EFT	Lodge-Card
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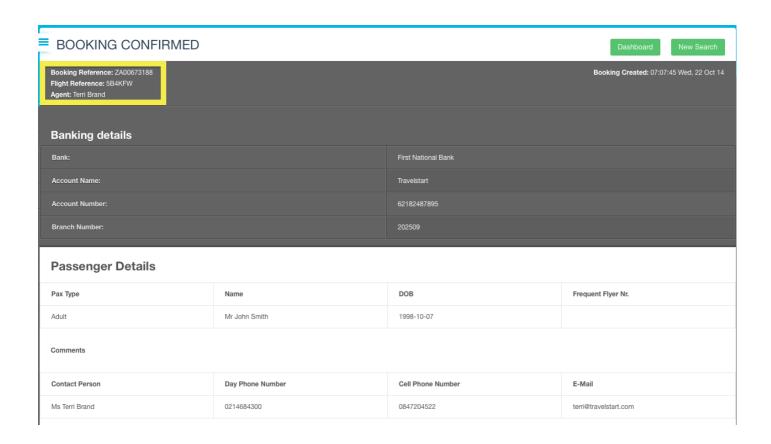
The default payment options are EFT and Credit Card. Should you wish to make use of your neXt Account or a lodge you would need to contact us in order for us to activate these options.

EFT	 EFT payments can be made into our Nedbank, Standard Bank, FNB or ABSA account You will use the Travelstart booking number as the reference number when making payment via EFT The proof of payment needs to be sent to b2b@travelstart.com once the payment has been made We are only able to issue tickets once the funds have cleared in our accounts, should you make payment from other banks that have a 24 – 48 hour clearance time you will be liable for
Credit Card	 any increase in the air fare or tax The credit card can be that of the agency or of the passenger travelling Fraud checks are done on all bookings with CC as a form of payment, should we not obtain the proper authorization to take payment we will request that you pay via EFT.
neXt Account	 You will deposit a sum of money into our account, the amount will then be uploaded to your profile and tickets can then be issued of that amount. You will be notified on the payment page as to how much funds you have left in your account
Lodge Card	 Travelstart would need a signed copy of the credit card authorization form, a copy of the credit card holders ID or passport as well a copy of the front and back of the card We will then upload the card details to your profile and activate the payment option Note that you can make use of an agency lodge card, lodge cards per agent or both You are able to choose which agents have permissions to use the lodge card as payment

Booking Confirmation

When the booking has been confirmed you are taken to the booking confirmation page that contains the following:

- Booking reference
- Flight / airline reference
- Date the booking was made
- Name of the agent who made the booking
- Passenger details
- Flight details
- Price Summary



You are able to email or print the booking confirmation at this point.

Flight Details 🔔 e-mail 🔒 print Johannesburg - New York City, NY (Success) Duration: 22h 45m Class Departing Arriving 20 Jan 15, 23:55 ксм KL 592 Economy Johannesburg (JNB) Amsterdam (AMS) 21 Jan 15, 10:10 KEM KL 6179 Amsterdam (AMS) 21 Jan 15, 12:50 New York City, NY (EWR) 21 Jan 15, 15:40 Economy New York City, NY - Johannesburg (Success) Duration: 20h 28m Flight Departing Arriving KL 6178 New York City, NY (EWR) Amsterdam (AMS) 01 Feb 15, 08:05 Economy

You will also receive a booking confirmation that will be sent to your email address.

01 Feb 15, 10:10

Amsterdam (AMS)

There is a 2 hour turn around time for all tickets to be issued. The ticketing agents work off a queue, should you have an urgent booking that needs to be issued please send an email to <u>b2b@travelstart.com</u>. Note that there is a urgent ticketing fee charged for this.

You will now be able to view the booking on your dashboard where you will have access to the booking at any time as well as check the status of the booking.

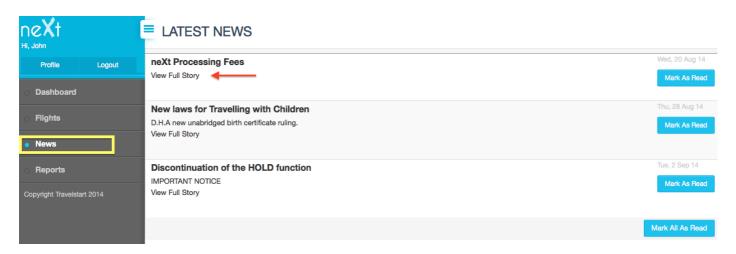
News

кём KL 591

Economy

The news feature allows the neXt representatives to communicate with the agents. Please check the news feature from time to time as updates on product and travel information can be found there.

To view news simply click on the 'NEWS' tab on the task bar and then click on 'view full story'



01 Feb 15, 22:00

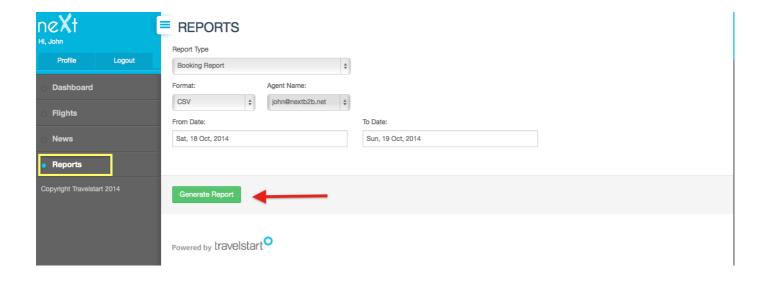
Johannesburg (JNB)

Reports

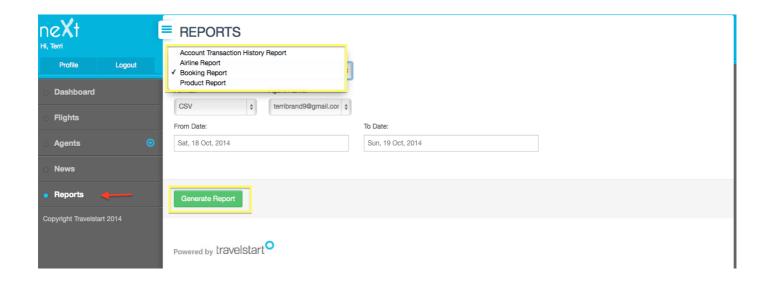
Reporting is a very useful tool that helps you to keep track of all bookings made through your agency. You will also be able to check for any booking trends and see what commission is due to you.

You are able to pull financial reports specific to your agency via neXt that provided you with a full breakdown of each booking that you make.

Account Transaction History Report	Gives you a complete breakdown of your account for the date range that you have pulled it for, including funds going in and out of the account.
Airline Report	Provides you with a breakdown of the airline information for the bookings that you have made in a specific date range
Booking Report	Provide you with an overall summary of the bookings that you have made includes a mark up and commission reporting.
Product Report	Provide you with a breakdown and costing of all the products sold within a specific date range.



There are four kind of reports that can be pulled from neXt, these can be used for your financial records as well as to keep track of your booking trends.



Note:

The reports pull through in CSV format which can easily be manipulate into excel.

neXt Fees and Payments:

Processing Fees

There are no signup or monthly fees we do however charge the below processing fees:

These amount come off your 'Agency Account' and you will be billed for them at the end of each month.

Ticketing Fee	R75.00
Urgent Ticketing Fee	R150.00
Amendment Fee Per Passenger	R150.00
Cancellation Fee Per Passenger	R150.00
Same Day Voiding	R50.00

Payments

At the beginning each month you will need to send through an invoice for any markup or commission due to you. The invoice needs to contain the following:

- Booking reference numbers and the payout amount due to them
- The agency name and contact details
- Banking details that the amount needs to be paid out to

You will also receive an invoice for the ticketing fee that is due to Travelstart at the beginning of each month.

Contact Information

Ticketing Queries

- B2B@travelstart.com

Amendment quotes and information

- bookings@travelstart.com

Account Manager

- terri@travelstart.com | 021- 468 4339